

Azure Power India in Talks with Lenders to Modify Loan Terms

Existing terms give banks right to increase pricing on the rupee loan or even recall debt facilities if the rating is downgraded: Nomura research report

Sangita Mehta
@timesgroup.com

Mumbai: Azure Power India is in talks with their onshore lenders to modify the terms of the ₹1,600-crore loans, which gives banks the right to increase the pricing on the term loan or even recall the debt facilities if the rating is downgraded from the current level, said a research report.

Last week, Crisis Ratings downgraded the long-term credit facility of Azure Power India to BBB+, citing a decline in ratings and deteriorating financials for the financial year ending March 2022.

If the rating is lowered by one notch to BBB or two notches to BBB-, lenders would have the right to reprice or recall the loans, according to a research report by Nomura released on Tuesday.

Yes Bank, Industrial Bank, Axis Bank, DCCB Bank, Kotak Infrastructure Debt Fund, In-



dian Renewable Energy Development Agency, and Tata Cleantech Capital are among the lenders of Azure Power India, shows a recent rating report by Crisis.

On July 13, the New York Stock Exchange suspended trading of Azure Power Global, the parent company of Azure Power India, citing the

renewable power producer's failure to disclose annual results for FY22 within the mandated July 15 deadline.

Delisting of shares implies a breach of covenant and triggers a technical default on Azure Power Global's two offshore bonds — worth \$30 million due in December 2024 and \$44 million due in August 2026.

Welspan One Logistics' Warehousing Focused Fund Raises ₹1k cr in 4 Months

Kalash Dabir@timesgroup.com

Mumbai: Welspan One Logistics Parks (WOLP), an integrated fund and development management platform focused on warehousing and industrial real estate, has raised over ₹1,000 crore through its second alternative investment fund (AIF), WOLP Fund 2, within four months of its launch.

It has also opened the green shoe option to raise an additional ₹1,000 crore, which will take the potential corpus to ₹2,000 crore upon completion of the fund. It is currently the largest such fund in the domestic real estate alternatives space.

With an advanced pipeline of land parcels in key warehousing micro-markets such as Mumbai Metropolitan Region (MMR), Chennai, Bengaluru and Lucknow already in place, the fund 2 is positioned to add 10-12 million sq ft of new projects to its existing portfolio. "Warehousing continues to be a high conviction area for us, and we believe the industry will continue to grow given the macroeconomic factors, focus on critical transport infrastructure, manufacturing and consumption," said Balkrishna Goenka, chairman, Welspan Group. This is the largest AIF being raised for the warehousing and logistics sector in India.

The fund has raised the money from domestic high net-worth and family-office investors.

"We are happy to be part of the dynamic growth story of the Indian warehousing and logistics sector. Our investment approach will potentially create an aggregate portfolio of 16-18 million sq ft over the next 4-5 years across first and last-mile facilities in tier 1 and 2 cities. The plan entails an overall investment outlay of over ₹8,000 crore that can drive our asset under management to ₹1 billion," said Anshul Singhania, MD, WOLP.

In 2021, WOLP raised its first AIF worth ₹500 crore and this was

amongst the first such fund raising through domestic investors. This fund has already corpus across six investments, aggregating to nearly ₹1.5 billion with just under 1.5 years from its first close. Around 50% of the fund's portfolio is leased and deferred. The portfolio is pre-leased to large and established tenants including Delhivery, Flipkart, FM Logistic, Tata Croma and Econ Express amongst others with visibility on leasing of the balance portfolio.

The speed of the fundraising underscores the strong investor confidence in the promising prospects of the warehousing and industrial sector in the country. In India, a favourable regulatory environment, along with the government's support through policy and reforms, has started to boost spending in infrastructure and in turn the overall demand for modern warehousing.

A sustained rise in demand led by accelerating manufacturing, increasing aggressive expansion of e-commerce and the growth of third-party logistics (3PL) companies has helped warehousing rentals upward across India's key logistics property markets, showed a recent study.

The warehousing sector continues to exhibit robust growth with record high demand of ₹1.3 million sq ft in 2022-23. In some sectors, growth has been exceeding 10% and is approximately equal to demand for offices, making it among the largest consumers of commercial real estate besides offices.

The appreciation in rental values has catapulted Indian cities including Mumbai, Bengaluru and Delhi-National Capital Region (NCR) into the tally of Asia Pacific's top 10 logistics markets based on the performance in 2022 and robust outlook for 2023.

Demand for Luxury Housing Doubled Over Past Five Years

Falguni Haldar@timesgroup.com

New Delhi: Demand for premium and luxury housing has doubled over the past five years, while the housing industry has witnessed a steady rise in the market share of reputable and larger players, said DLF in its FY22-23 annual report.

"This trend is primarily influenced by heightened consumer confidence in these brands, substantial improvements in their financial positions, and their ability to deliver high-quality, secure, and sustainable ecosystems over the years," DLF chairman Rajiv Singhania in the company's annual report.

In Q4 FY23, DLF reported a net profit of ₹580 crore, marking a 30% year-on-year increase, attributed to the strong performance of its residential business.

The company achieved new sales bookings worth ₹6,430 crore, reflecting an impressive year-on-year growth of 22%.

Furthermore, DLF's cumulative newsales for the financial year reached a record breaking ₹16,050 crore, more than doubling the sales figures of the previous year.

"The housing sector continues to experience strong demand driven by key factors. The outlook for housing demand remains positive, with sustained momentum expected due to factors such as urbanisation, improved affordability, favourable construction environments, and increasing operational needs," Singhania said.

DLF's residential business concluded FY22 with new sales bookings of Rs 7,273 crore, marking a year-on-year growth of 19% for the fiscal year ended in March.

As per various reports, the number of developers across India has reduced by more than 50% in the last few years, and the share of large developers has reached 30% in FY23 from 14% in FY18.

"The focus remains on scaling up our offerings and developing margin accretive products, leading to higher gross margins. We are also focusing on pipeline across diversified geographies, including the core markets of Gurugram, Delhi NCR, and other key markets of Chennai, Chandigarh, Tri-City and Co., DLF said in the annual report.

Singania said the growth trajectory and investment inflow into the segment are expected to drive the office segment further.

In the retail sector, there has been a significant turnaround with improved footfall and increased consumption across the portfolio. This resurgence is primarily supported by the recovery of the luxury segment and the expansion of international brands, "Singhania.

India to Lift 20% Retaliatory Tariff Imposed on Washington Apples

Sutanuka Ghoshal
@timesgroup.com

Kolkata: India has come up with a surprise on Washington apples, as the retaliatory tariff of 20% imposed by the Indian government on this red, juicy variety of the fruit four years ago did not end, the Trumponia is set to go by the end of September.

Washington apples currently attract an import duty of 70%, compared with 50% on apples imported from US and Mexico. The higher duty and the resultant increase in the price had resulted in steep fall in its imports. Meanwhile, the possibility of Washington apples flooding the market has forced domestic apple growers.

"The government on June 22 had indicated to do away with the 20% retaliatory import duty that was imposed due to the Trump行政令, and it will now be effective within 30 days," said Sumit Saran, the India representative of the Washington Apple Commission. "Washington apple growers have already started cultivating more apples for the Indian market."

Before the imposition of the retaliatory tariff, India used to import 7 million boxes, each weighing 22

kg of Washington apples.

"In the last four years, the volume had fallen below 50% due to the curvy hike and the Indian market was flooded with imported apples from Turkey and Iran," said Saran.

Washington apples are imported between September and February, when the Indian crop comes to an end, he added.

According to media reports, India was the second-largest export market for Washington apples, accounting for a share of \$100 million in 2017. With the increase in duty, this dropped significantly. Meanwhile, apple growers in the Kashmir valley fear that the reduction in import duty will have significant repercussions, leading to a surge in the import of Washington apples into Indian markets. Such a development would pose a limited opportunity for the domestic production of apples.

Currently, the Kashmir valley produces an impressive 22 lakh metric tonnes of apples, with approximately 70% of households in the J&K being directly or indirectly dependent on this sector," said Gulam Ahmed, an apple grower from the valley.

Tatas May Adopt Vistara's SOP Into Its Airline Entity

Anirban Chowdhury@timesgroup.com

Mumbai: The Tata group may adopt Vistara's standard operating procedures in flight safety and customer experience into the two airline entities that will be formed after merging the airline with Air India, AirAsia India and Air India Express.

Discussions and initial data sharing on safety SOPs has started, said a person close to the development. Discussions on adopting customer service practices will start after the merger gets various regulatory clearances.

The Tata group last year took over the stake in Vistara after a bidding process



by the government after a bidding process by the government. The merger awaits an approval from the country's anti-trust body, the Competition Commission of India (CCI), the anti-trust regulatory authority in Singapore, the National Company Law Tribunal (NCLT), the civil aviation ministry and the Directorate General of Civil Aviation for the merging air opera-

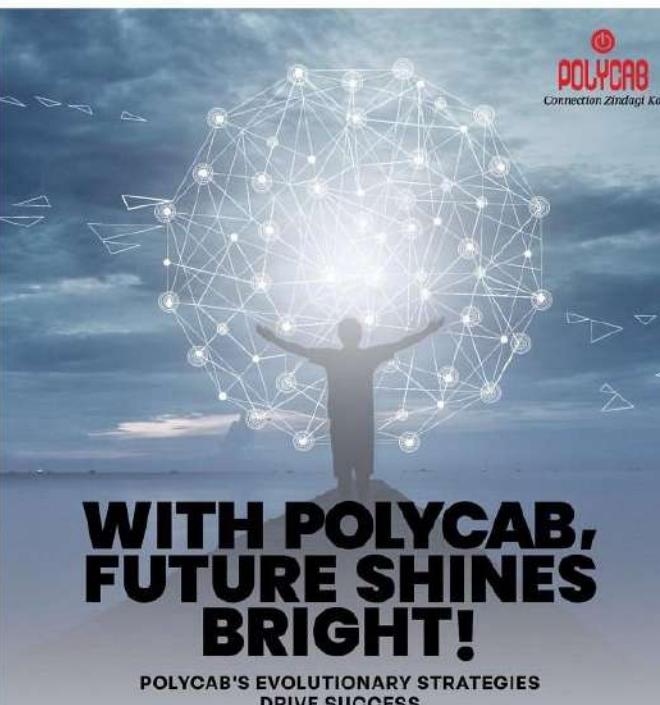
tor's permits.

"It makes absolute sense for the Tata to adopt Vistara's operational SOPs into the continued airline entities. The airline has been doing well on airworthiness and compliance checks," said a DGCA official who didn't want to be named.

Air India's flights have been facing difficulties. The storked incident was the

id Monday.

What has been acknowledged is how they can bring Air India to the same standard as Vistara and what they are working on and the what we hope will happen with the integration together. It becomes more standard to emulate or to move towards," Vistara CEO Vinod Kannan said Monday.



WITH POLY CAB, FUTURE SHINES BRIGHT!

POLY CAB'S EVOLUTIONARY STRATEGIES DRIVE SUCCESS

Over the course of the past few years, we have improved and strengthened our business operations and manufacturing capabilities, while enhancing our proficiency in digital prowess. With the ever-changing demands of the market, we have embarked on endeavours aimed at revolutionizing both our products and processes. Our ultimate goal is to achieve a growth rate that expands our reach and establishes a consumer electricals business that is not only resilient but also at the forefront of innovation in this modern era.

| (₹ in million) | Q1 FY24 | Q1 FY23 | Growth |
|------------------|---------|---------|--------|
| Revenue | 38,894 | 27,366 | 42% |
| Profit After Tax | 4,028 | 2,225 | 81% |

This is an unbridged representation of the unaudited, consolidated results for the quarter ended 30th June 2023, and is not for the purpose of legal compliance. For full result visit www.polycab.com or scan the QR code.

Sheetal Cool Products Limited

CIN: L15205GJ2013PLC077205 • Reg. Office: Plot No. 75 to 81, G.I.D.C. Estate, Amreli - 365601, Gujarat, INDIA

Website: www.scpco.com • E-Mail: info@sheetalicecream.com

EXTRACT OF UN-AUDITED STANDALONE FINANCIAL RESULTS (REVIEWED) FOR THE QUARTER ENDED ON 30TH JUNE, 2023

(Rs. in lakhs except per share data)

| Sr. No. | Particulars | For the Quarter Ended | | For the Year ended 31.03.2023 (Audited) |
|------------|--|----------------------------|----------------------------|---|
| | | 30.06.2023 (Un-Audited) | 30.06.2022 (Un-audited) | |
| 1 | Total income from Operation (Net) | 13,569.32 | 12,046.18 | 34,198.49 |
| 2 | Net Profit / (Loss) for the period (before Tax, Exceptional and/or Extra ordinary Items) | 1,068.09 | 901.77 | 2,709.95 |
| 3 | Net Profit / (Loss) for the period before tax (after Exceptional and/or Extra ordinary Items) | 1,068.09 | 901.77 | 2,709.95 |
| 4 | Net Profit / (Loss) for the period after tax (after Exceptional and/or Extra ordinary Items) | 812.24 | 665.52 | 2,045.41 |
| 5 | Total Comprehensive Income for the period (Comprising Profit / (Loss) for the period (after tax) and other Comprehensive Income (after tax)) | 812.49 | 667.84 | 2,045.39 |
| 6 | Equity Share Capital | 1,050.00 | 1,050.00 | 1,050.00 |
| 7 | Reserves(excluding Revaluation Reserve as shown in the Audited Balance sheet of previous year) | - | - | - |
| 8 | Earnings Per Share (of Re. 10/- each) (for continuing and discontinued operations) - | | | |
| a) Basic | | 7.74 | 6.53 | 19.48 |
| b) Diluted | | 7.74 | 6.53 | 19.48 |

Note :

1. The above is an extract of the detailed format of Financial Results for the Quarter ended on 30th June, 2023 filed with the Stock Exchanges under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The full format of Financial Results for the Quarter ended on 30th June, 2023 are available on the Stock Exchange website i.e. www.bseindia.com and on the website of the Company i.e. www.scpco.com

2. The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 18th July, 2023.

3. Figures for the previous periods have been regrouped/ reclassified/ restated wherever necessary.

Date : 18th July, 2023

Place : Amreli

Bhupatbhai Bhuvan
Managing Director
DIN: 06616061

